



March 24, 2020

Dear Lowe's Canada Vendor Partner,

We want to thank you for your continued partnership as we work to serve the critical needs of our customers and communities during this unprecedented time. Without the tireless efforts of you and your teams, we wouldn't be able to keep our operations open and supplies replenished, which is essential to ensuring the public is able to stay at home, practising social distancing as requested by federal and provincial governments and public health authorities to minimize the spread of the disease. As you may know, Lowe's Canada's stores have been deemed "essential" businesses or workplaces by the Quebec and Ontario provincial governments, meaning we are excluded from restrictions like closures.

Since you are a necessary supplier and supply chain partner with Lowe's Canada, we want to provide you with this letter certifying that you are essential to maintaining our operations, so by extension you should be covered by the designation of "essential business or workplace" by government authorities.

Our objective is to reaffirm to your business leadership and relevant government authorities that you should continue operating in support of our stores.

Thanks to you, our vendors, below are some of the products and reasons that government leaders appropriately designated hardware stores as "essential" to continue social distancing and safe at-home environments.

Our Lowe's, RONA, and Reno-Depot stores and supply chain provide:

- Refrigerators and freezers to keep medicines and food from spoiling;
- Plumbing fixtures such as toilets and sinks and products necessary to maintain sanitary conditions;
- Emergency items such as replacement washers and dryers to help sanitize clothes, bedding;
- Building supplies for the repair and maintenance of homes where citizens are being asked to remain;
- Water purification, filtration, and sanitation equipment and supplies to ensure safe drinking water;
- Energy products including propane, charcoal, and sources to cook and heat/cool the home;
- Water heaters to help maintain sanitary practices in the home;
- Home heating products to ensure healthy interior spaces;
- Electric products including power strips, generators, and circuit breakers;
- Home ventilation products and air handling devices including air conditioners, air filters, humidifiers, and purifiers to promote healthy living spaces;
- Home security products to ensure safety such as locks and security lighting;
- Products for fire safety such as fire extinguishers, carbon monoxide detectors, and smoke alarms;
- Childproofing products that ensure children's safety as they are at home due to daycare and school cancellations;
- Pest control products to maintain sanitary conditions;
- Cleaning and disinfectant supplies for all areas of the home environment; and
- Lightbulbs, power cords, paper goods, and household products to sustain prolonged time in the house.



We appreciate your partnership more than ever.

Marc Gingras
Vice-President, Merchandising
Lowe's Canada